

Replies to the prebid queries for tender BLRPES/TRTL/831/2022/GVN DT: 07.10.2022 released on 12.10.2022

SR. NO.	Tender clause #	Tender clause	Query	Replies
1	Eligibility criteria # 5	The Bidder should have supplied and installed the minimum quantity of 300 Nos (80% of quantity proposed) of Class A TRTL safes to any Public Sector Banks/ Scheduled Commercial Bank/ Financial Institutions in India in the last three years as on 31.03.2022 in a single year.	Kindly amend the clause to 150 No.s safes including both 'A' class and 'BB' class safe	Two separate price bids shall be submitted for 'A' class and 'BB' class safes. Prequalification criterion will be applicable separately. Bidder should have installed minimum 150 no.s for 'A' class and 135 no.s for 'BB' class.
2	4. Split clause	The L1, L2 & L3 will be determined on the basis of the lowest price (Cost of safes) in the Reverse Auction. L2& L3 bidders will have to match L1 price. The orders may be split between L1, L2 & L3 in the ratio of 60%, 30%&10% respectively. In case the L2, L3 bidders does not / cannot match the prices with the L1 bidder, under the RFP there shall be an option to make an offer and negotiate with the L4 bidder and so on and so forth.	Due to the existing orders and the volume of safes required in the new tender please amend split clause 50% for L1, 30% for L2 and 20% for L3.	Split clause cannot be modified. Same split clause will be adhered to as per the RFP document.
3	3. Time Period	The supply and delivery of the safes has to be completed within a period of 90 days from the date of receipt of the Purchase order by the bidder.	Due to the volume of safes required request to extend the delivery period to 150 days	Delivery schedule will not be modified. Same schedule needs to be maintained as per RFP document.
4	Deliver and post delivery tests	Post Delivery Test: The Bank reserves the rights to test the TRTL safes as per IS 550:2014. The sampling frequency will be 1 for every 100 safes delivered at site. The selection of the TRTL safes for testing shall be random selection at Banks discretion after recording the identification of the equipment. Random sample for testing will be picked only after supply of entire lot and will be sent for testing within 10 days of delivery of the last safe.	Request you to pick up safes as soon as the lot is delivered and send them for testing so that there is no delay in payment	Random sampling will be done based on the delivery completion status as advised by our HO. However, payment will be settled upon delivery based on the satisfactory completion certificate submitted by the vendor from the branch.

Further please find below the amended prequalification criterion for facilitating the participation for bidders independently for class 'A' and class 'BB' safes.

Criteria	Documents Required
The Bidder should have minimum experience of 5 years as on 31.03.2022 in the activity of supply of TRTL safes	<ol style="list-style-type: none"> 1. Original Manufacturer / Authorized Dealer Certificate. 2. Order copies older than 5 years from 31.03.2022.
Bidder shall have valid BIS license for all the Physical security equipment mentioned in the tender. If the BIS License of the bidder for an applied category product expires before completion of the process, a renewed license will have to be submitted to the bank failing which the bidder will be declared ineligible.	Copy of the valid BIS license as on date.
The Bidder must have a minimum Annual Turnover of Rs. 11.50 Crores each year from sales of safes, security equipments during last three financial years i.e., 2019-2020, 2020-2021 and 2021-2022.	<ol style="list-style-type: none"> 1. Audited Balance Sheet and P & L Account for the three years mentioned. 2. Certificate from Chartered Accountant for sales turnover in each of the last three financial years i.e. 2019-2020, 2020-2021 and 2021-2022 from safes and security equipments.
<ol style="list-style-type: none"> a) The bidder should have positive Net worth atleast for any two years during last three financial years i.e., 2019-2020, 2020-2021 and 2021-2022. b) The net worth of the bidder should not have eroded more than 30% in the last three years ending on 31.03.2022 	<ol style="list-style-type: none"> 1. The bidder must produce a certificate from the company's CA to this effect. 2. The documents certified by CA should mandatorily contain Unique Document Identification Number.
The Bidder should have supplied and installed the minimum quantity of 150 Nos (80% of quantity proposed) of Class 'A' TRTL and 135 no.s class 'BB' TRTL safes to any Public Sector Banks/ Scheduled Commercial Bank/ Financial Institutions in India in the last three years as on 31.03.2022 in a single year.	<ol style="list-style-type: none"> 1. Purchase order copies issued by the Bank/ Banks, Financial Institutions, Government organizations. 2. Satisfactory delivery certificate from the respective offices indicating the dates and quantities supplied in respect of the above mentioned purchase order.
<p>The Bidders desirous of quoting should have their own manufactured brand and plant in any part of India for the security equipments and should have a permanent office in Bengaluru Region</p> <p>OR</p> <p>Original Equipment Manufacturer (OEM) can also apply through one of their authorized dealer</p>	<ol style="list-style-type: none"> 1. Declaration from the manufacturing company signed by the Competent Authority with details of address of manufacturing plant and address of Office in India. 2. Authorization letter from OEM as per Annexure C to deal/market & services their product in the jurisdiction in case of authorized dealer.
The bidder should not be a blacklisted/debarred company as on the date of submission of RFP by any Government Department /Financial Institution/ Public sector Units/Scheduled Commercial bank in India.	In this respect, the Bidders shall submit declaration as outlined in Appendix -L on their Company Letter head duly sealed & signed.

After incorporating the above modifications in the tenders, the date of opening the technical bids has been extend from 04th November as proposed to 10th November 2022.